

Kathie W. Mayo

Kathie Mayo believes that through hard work, confidence and commitment, people can achieve almost anything. By focusing on positive growth and change, she teaches others to believe in their dreams and never be afraid of failing. For Kathie, watching people gain confidence in their abilities is the most rewarding aspect of her career as a trainer and facilitator.

Educational Background & Professional Memberships:

- **University of Maine**
 - o Bachelor of Arts - Sociology and Journalism
- **Northeastern University**
 - o Master of B.A. – Sales and Marketing
- **Northeastern University Business School**
 - o Instructor
- **New England Chapter**
 - o President, American Telemarketing Association

Kathie has found that by valuing her participants' thoughts, beliefs and opinions, she can create an enriching, inspiring learning experience for them. She incorporates humor, real-world examples and her own life experiences in management, consulting and customer service. By sharing her own mistakes and what she learned from them, she creates an atmosphere of camaraderie that facilitates discussion, participation and accelerated learning.

Kathie makes it a point to help attendees apply what she teaches to their own personal situations. Her presentations offer people the chance to develop tools for fostering positive growth and change that can be used long after the seminar has ended.

Training topics in which Kathie specializes include management and supervision skills, administrative and telephone skills, human resources, customer service, managing change in the workplace, diversity, conflict management, problem solving and finance.

Kathie is a professional consultant, trainer and coach who has brought her unique brand of training to many of the nation's top corporations. She is renowned for her ability to deliver specialized training that results in goal achievement, career advancement and exceptional growth — both personal and professional.

Empower yourself and gain confidence by attending seminars facilitated by Kathie. You Will Gain the critical skills needed to produce outstanding results for yourself you're your organization.

Industries of Experience:

- Telecommunications
- Consulting
- Finance
- Customer service
- Journalism

Kathie Mayo is an experienced professional who has completed a rigorous certification program from Pryor Learning to ensure she offers real-world experience in the courses she facilitates. She maintains her proficiency through industry-specific research, attending advanced seminars and collegiate courses and communication with other experts in her field.