



PAHMA 2023 SPRING TRAINING (ERIE)

WHEN: WEDNESDAY APRIL 19th, 2023



WHERE: H·A·N·D·S, 100 Boston Store Place - Erie, PA 16501

WHO SHOULD ATTEND ALL LEVELS OF EXPERIENCE and years of service for Management, Maintenance, Service Coordinators and on-site staff.

- WHAT'S INCLUDED**
- * Fair Housing Training (half-day)
 - * Dealing with Difficult People
 - * Property Manager / Service Coordinator Relations
 - * Continental Breakfast
 - * Lunch Salad & Sandwich Bar
 - * Refreshments & Pastries

FAIR HOUSING – NEWLY UPDATED COURSE! Violations could be the biggest disasters waiting to happen to your property and YOU! Steve will provide a brief review of Fair Housing protected classes as well as discuss assistance animals, accommodating residents with allergies, residents who may pose a threat, Fair Housing and advertising, and Fair Housing testers. (3.5 hours of PA Real Estate Continuing Education Credits available – see registration form)

Presenter: Steve Chupinka, Academy of Real Estate Careers: Steve is a Real Estate Broker, Manager, Educator and Developer. Licensed since 1995 – Real Estate Educator and Real Estate Consultant since 2006. His areas of specialties include Pre-License, Broker Students, Continuing Education, Fair Housing, Diversity & Inclusion, General Real Estate Studies, Property Management and Maintenance.

DEALING WITH DIFFICULT PEOPLE & PROPERTY MANAGER & SERVICE COORDINATOR RELATIONS

Dealing With Difficult People: We will discuss tips and techniques for working with difficult tenants as well as co-workers effectively. Part 2: Interactive Panel Discussion: When Property Managers and Service Coordinators work together effectively, it increases productivity, profitability and it's the right thing to do for our residents.

Presenter: Steve Chupinka, Academy of Real Estate Careers

Panel discussion includes Steve Chupinka, Eric Graham, CJ Management & Sheila Goode, Beaver County Housing Authority

Schedule Wednesday, April 19th, 2023

- 8:00 AM** Registration
- 8:30 AM** Fair Housing
- Noon** Lunch (Included)
- 1:00 PM** Difficult People; Property Manager / Service Coordinator Relations

SEATING IS LIMITED... REGISTER TODAY!

**DISCOUNTED EARLY-BIRD PRICE
thru APRIL 5TH**

(Price increases starting 4/6/23)

[HANDS Boston Store Place](#)
[CTRL Click for Directions](#)



PARKING: Metered street parking or parking garage

Garage is located at 712 Peach Street and is adjacent to Gannon University. The garage offers hourly parking ranging from \$4.00 for the first hour up to a daily maximum of \$10.00. This garage can be accessed via one entrance on Peach Street and one exit on West 7th Street. Maximum vehicle height is 6 feet 11 inches.
[CTRL Click for Directions](#) (For Availability [CTRL Click](#))

Those who utilize the garage can enter the Boston Store from the West entrance located directly across Peach Street from the garage.

EDUCATING AND SUPPORTING THE AFFORDABLE HOUSING INDUSTRY



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Management Company: _____

Contact Person / Property Name: _____

Business Address: _____

Business Phone: _____ E-Mail: _____

SPECIAL NEEDS: _____

Full Name of Attendees (use 2 nd sheet if needed)	Email address (Required for registration)	√ for CEC
		<input type="checkbox"/>
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Email / Fax / Mail Registration & Payment prior to APRIL 5TH to Guarantee Early-Bird Rates

	Enter Total # of Attendees Above	EARLY-BIRD Thru 4/5/23	ENTER EARLY-BIRD TOTALS	REGISTRATION AFTER 4/5/23	ENTER TOTAL AFTER 4/5/23
PAHMA Members		\$199 ea	\$	\$224 ea	\$
NON-Members*		\$299 ea	\$	\$324 ea	\$
Real Estate CECs <i>(3.5 Hrs. Fair Housing)</i>		\$25 ea	\$	\$30 ea	\$
ENTER GRAND TOTAL DUE (Early-Bird Rates):			\$	ENTER GRAND TOTAL DUE (if after 4/5/23):	\$

*ATTENTION NON-MEMBERS: SAVE \$100 for EACH attendee! Visit our website at www.pahma.org/membership/ for information on becoming a member.

CANCELLATION POLICY: NO REFUNDS WILL BE GIVEN FOR CANCELLATIONS WITHIN SEVEN DAYS OF THE EVENT OR FOR REGISTRANTS WHO FAIL TO ATTEND. POLICY MAY BE WAIVED IF CANCELLATION IS DUE TO "FORCE MAJEURE" REASONS. ALL CANCELLATION REQUESTS MUST BE MADE IN WRITING TO: PAHMA, PO BOX 486, OAKMONT, PA 15139 OR TO INFO@PAHMA.ORG

FOR YOUR COMFORT: SINCE ROOM TEMPERATURES ARE DIFFICULT TO REGULATE TO EVERYONE'S SATISFACTION, LAYERED CLOTHING IS STRONGLY RECOMMENDED

EVENT ETIQUETTE: ALL ATTENDEES ARE REQUIRED TO ABIDE BY THE EVENT ETIQUETTE AND STANDARDS OF BEHAVIOR POLICY WHICH CAN BE FOUND ON OUR WEBSITE

IN THE EVENT OF SPEAKER CANCELLATION: PAHMA RESERVES THE RIGHT TO SUBSTITUTE THE SPEAKER/TOPIC AND/OR RESCHEDULE THE TRAINING.

FOR CHECKS: Make payable to PAHMA and send to: PO Box 486, Oakmont, PA 15139-0486 (NEW ADDRESS! Please update your files)

FOR CREDIT CARD PAYMENTS: Complete below & EMAIL (secure VPN) to info@pahma.org or FAX to Marianne at (412) 927-2631

Total amount of charge: \$ _____

Name as it appears on the card: _____ Credit Card Number: _____

Expiration Date: _____ Billing ZIP Code: _____ CVC Code: _____

Email Address for Receipt: _____

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with the ACADEMY OF REAL ESTATE CAREERS, LLC
110 Whitaker Way, Suite A, Whitaker, PA 15120
(412) 461-3006 Fax (412) 461-3008
www.academyofrealestatecareers.com

CONTINUING EDUCATION ACCREDITATION ENROLLMENT AGREEMENT

NAME (As it appears on license): _____

FULL ADDRESS: _____

PHONE (work): _____ (cell): _____

EMAIL: _____

BROKER/AGENCY: _____

REAL ESTATE LICENSE # (Required <http://www.licensepa.state.pa.us>): _____

CONTINUING EDUCATION CREDIT(S):

FAIR HOUSING UPDATES

3.5 Hours Continuing Education Credits

Location: 100 Boston Store Place, Erie PA 16501

Date: April 19, 2023

FEE **\$25.00 If Paid By APRIL 5, 2022** (\$30.00 after April 5, 2023)

REFUND POLICY: Courses are non-refundable. If scheduled courses are cancelled (not postponed) by Academy of Real Estate Careers, fee will be refunded.

I HAVE READ AND AGREE TO THE TERMS OF THIS APPLICATION:

SIGNATURE _____ DATE: _____

ATTENTION Important Update on CEC Certificates: PA has “gone green” & trainers will no longer generate individual CEC certificates unless you are selected for audit. Contact PAHMA or the trainer directly if you are notified of an audit. Keep a copy of this form in your file to track your completed CEC.

CHECK HERE if payment included on PAHMA registration form. Otherwise, see below for payment instructions:

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Photo ID is required on day of sign in

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