



# 2019 REAL ESTATE SESSION

## Property Management and Advertising - Mandatory Real Estate Ethics

### Wednesday, May 22, 2019

#### DoubleTree by Hilton, Pittsburgh-Cranberry

#### 910 Sheraton Drive, Mars, PA 16046

**For room reservations:** Please call the DoubleTree by Hilton directly 724-776-6900 Sales Office or contact Tom at [tkvederis@doubletreecranberry.com](mailto:tkvederis@doubletreecranberry.com)  
For a Special PAHMA Group Rate, Make Your Reservation Early.

**Who:** **Steve Chupinka**, Director, Academy of Real Estate Careers

**What:** **All-Day Seminar Offering Seven (7) CE Hours**

These sessions are designed for management agent staff and front line on-site staff who currently hold a PA Real Estate license and require continuing education credits. Each session provides 3.5 CECs for the 2018-2020 renewal period. **To receive your transcript, you must also complete & submit an Enrollment Form.**

#### **8:30 a.m. PA State Required: Property Management and Advertising**

This is the Pennsylvania State Real Estate Commission required content labeled as "Mandatory Topics for the 2018-2020 Renewal Period". It is necessary to renew PA sales or broker license for the period ending May 31, 2020. Worth 3.5 CE hours.

#### **1:00 p.m. Real Estate Ethics**

Real Estate Ethics 3.5 hour CE is a continuing education course that provides a thorough review of ethics in real estate to give the licensee a more complete understanding of professional business practices. The course presents a refresher on agency relationships and disclosure obligations. We will look at case studies that will give context and perspective on ethical behavior. The course presents a thorough look at the Code of Ethics and Standards of Practice of the National Association of Realtors and its dispute resolution process. Finally, it provides insight into applying ethical behavior to all manners of business activity and communication, including social media.

**Agenda:**

8:00 – 8:30 a.m.	Registration <i>(please note the earlier start time)</i>
8:30 – Noon:	Property Management and Advertising
12:00 – 1:00 p.m.	Lunch <i>(included)</i>
1:00 – 4:30	Real Estate Ethics

**Cost:** **Early Bird Pricing \$175 / Price Increase of \$25 May 11<sup>th</sup>**  
Cost includes Real Estate CECs

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PAHMA - PO Box 199 - Glenshaw PA 15116-0199 / 412-445-8357 / [info@pahma.org](mailto:info@pahma.org)  
[www.pahma.org](http://www.pahma.org)

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**Educating and Supporting the Affordable Housing Industry**

**CANCELLATION POLICY:**

NO REFUNDS WILL BE GIVEN FOR CANCELLATIONS WITHIN SEVEN DAYS OF THE EVENT OR FOR REGISTRANTS WHO FAIL TO ATTEND. POLICY MAY BE WAIVED IF CANCELLATION IS DUE TO "FORCE MAJEURE" REASONS. ALL CANCELLATION REQUESTS MUST BE MADE IN WRITING TO PAHMA, PO BOX 199, GLENSHAW, PA 15116 OR TO INO@PAHMA.ORG

**FOR YOUR COMFORT:**

SINCE ROOM TEMPERATURES ARE DIFFICULT TO REGULATE TO EVERYONE'S SATISFACTION, LAYERED CLOTHING IS STRONGLY RECOMMENDED

**EVENT ETIQUETTE:**

ALL ATTENDEES ARE REQUIRED TO ABIDE BY THE EVENT ETIQUETTE AND STANDARDS OF BEHAVIOR POLICY WHICH CAN BE FOUND ON OUR WEBSITE, [WWW.PAHMA.ORG](http://WWW.PAHMA.ORG), AND WILL BE AVAILABLE IN HARD COPY AT EACH EVENT.

**IN THE EVENT OF SPEAKER CANCELLATION:** PAHMA RESERVES THE RIGHT TO SUBSTITUTE THE SPEAKER/TOPIC AND/OR RESCHEDULE THE TRAINING.

**FOR MORE INFORMATION:** CONTACT US AT INFO@PAHMA.ORG OR CALL 412-445-8357

## 2019 PAHMA Real Estate Seminar

### Property Management and Advertising (Mandatory) / Real Estate Ethics

Wednesday – May 22<sup>nd</sup>

DoubleTree by Hilton – Pittsburgh-Cranberry, Mars, PA

**PLEASE NOTE:** the Presentation Begins Promptly at 8:30 a.m. (see the previous page for additional details)

MANAGEMENT COMPANY \_\_\_\_\_

NAME OF EACH PARTICIPANT: \_\_\_\_\_

PROPERTY NAME \_\_\_\_\_

\_\_\_\_\_

ADDRESS \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

PHONE & EMERGENCY NOS \_\_\_\_\_

EMAIL (required for notification of any seminar changes) \_\_\_\_\_

CHECK HERE IF YOU DO NOT WANT YOUR EMAIL ADDRESS **ADDED** TO THE PAHMA CONTACT LIST

**SPECIAL NEEDS:** PLEASE LET US KNOW IF A PARTICIPANT REQUIRES ANY SPECIAL ACCOMMODATIONS OR DIETARY NEEDS

**EARLY BIRD DISCOUNT THROUGH May 10<sup>th</sup>**  
Participants: # \_\_\_\_\_ x \$175

**PRICE INCREASE May 11<sup>th</sup>**  
OR \$200 = \$ \_\_\_\_\_ TOTAL DUE

**Payment must be received prior to the conference // Price includes 7 hours Real Estate CECs**  
MUST ALSO SUBMIT AN ENROLLMENT FORM TO RECEIVE CECs

**MAIL YOUR REGISTRATION FORM(s) and PAYMENT BY May 10<sup>th</sup> to guarantee Early-Bird Pricing**  
checks should be made payable to **PAHMA** and sent to: **PO Box 199, Glenshaw, PA 15116-0199**

**REGISTER EARLY...SEATING IS LIMITED...PRICE INCREASE of \$25 May 11<sup>th</sup>**

FOR CREDIT CARD PAYMENTS:

Name as it appears on the card \_\_\_\_\_

Credit Card Number \_\_\_\_\_

Expiration Date \_\_\_\_\_ CVC Code \_\_\_\_\_

Email Address for Receipt \_\_\_\_\_

contact info@pahma.org if assistance is needed with credit card payments